



Achieved Savings

Spend category	No. of Projects	Saving off Previous Year	Average Saving per Project	Avg project duration
Software	17	58%	£109,677	3 - 4 months
Hardware	3	16%	£179,857	3 - 4 months
Telecoms	16	24%	£185,236	2 - 3 months
Services & Outsourcing	16	44%	£1,366,604	6 - 9 months
TOTALS	52	39%	£523,721	



- > renewals & tendering support
- > mid term renegotiations of existing / legacy contracts
- > savings 7x our fees