

Key Questions

Vendor Management will add value if you answer yes 3 times or more:-

No.	Criterion	✓
1	You have a portfolio of >20 tech suppliers?	
2	Any contracts that have auto-renewed for 2 yrs or more without review?	
3	You would benefit from knowing a supplier's product development roadmap?	
4	You frequently have to micro-manage a relationship e.g. invoicing problems?	
5	Contracts get forgotten about once signed?	
6	You are reliant on some suppliers but your contract terms with them are poor?	
7	Any suppliers that deliver poor quality?	
8	Any suppliers with long-term relationships with your competitors?	
9	You have corporate pressure for better risk management and compliance?	

